

Ibrahim Seremet

SUMMARY

A transformational leader with deep technical and business knowledge. Proven experience in managing the implementation of network and datacenter infrastructure capacities; network engineering, major carriers, hosting, capacity management and planning, network peering. Strategic and visionary leader and a strong team builder. Deep knowledge of network and infrastructure concepts, technologies and standards. Strong analytical and problem-solving skills.

EXPERIENCE

Sr Director, Architecture and Infrastructure, Verisign 8/2022–Present

- Leading a team, of the Infrastructure Delivery Team is responsible for the overall acquisition, provisioning, and delivery of global connectivity, data centers, and other critical infrastructure required to support our Origin and Edge services. The team is also responsible for the tier 2 support of these services, including vendor management, escalations, and risk mitigation/management.
- Leading the Peering team for Verisign and its peering connectivity
- Leading team of Network Engineering and Automation team which primary goal is simplify Ops maintenance/break fix through centralized controllers. We solve network security challenges with software solutions-including governance. We ensure our work is furthering the Verisign mission of protecting critical infrastructure.

Director, Of Technology-Newton and Customer delivery, Iron Mountain 4/2021–8/2022

- As the Director, Network Capacity Management and Customer Success I serve as the lead for planning and procuring network infrastructure required to support the Iron Mountain Data Center's suite of network services to internal and external customers globally.
- I'm responsible for creating and managing Operational Expense budget (OPEX and CAPEX). Part of the job is developing a global interconnection strategy.
- I Manage relationships with telecommunications carriers and providers globally. Develop budget priorities, execute to plan, and provide reporting to the Data Center Leadership Team.
- I participates in Network Services team discussions to determine technology and organizational direction and priorities

Principal, Applied Security, Reston, VA, Verisign Inc.

11/2015–4/2021

- As a principal I was engaged in security posture of Verisign and ensure that we are protecting critical infrastructure that is a core of the internet.
- Instrumental in ensuring that Verisign is part of the MANRS CDNs and cloud providers
- Supports Verisign's Technology Services Group (TSG) in architecture and augmentation role, particularly as it relates to Network posture.
- Supports Information Security (INFOSEC) in architecture and security analytics role.
- Collaborated with Verisign's Technology Services Group (TSG) in support of internal research initiatives, external engagement, thought leadership, and standardization practices, as well as network operations fora, in order to support Verisign's corporate objectives.
- Participated in industry engagements (RIPE, NANOG and APRICOT) as well as attended IETF.
- Presented to ELT's about impact of BGP Hijacking, and what is Verisign doing about it.

Director, Global Capacity Infrastructure and Planning, CenturyLink, Herndon, VA

11/2015–Present

Manage a 12-person team responsible for managing global capacity for 56 Data centers including Network, Financial Services, Managed Hosting (Cloud, Storage, and Network), sales and IP Admin.

- Responsible for hosting capacity planning and management of capacity needs across the CTL WAN, Transit, Hosting Area

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- Managing OPEX (Maintenance) negotiation and management.
- Manage CAPEX
- Produce reporting/trend on each platform on a global basis.
- Manage overall global capacity management and planning on Backbone/Metro/Transit (AS3561)
- Manage Technical project managers responsible of delivering complex project on global scale.
- Direct all IP Administration within CenturyLink including processing all requests for internal customers as well as ensuring that all authorities (ARIN, RIPE, APNIC) are managed in an appropriate manner.
- Recruit, coach and retain a strong talented team of engineers and professionals

Sr. Manager Global Infrastructure Capacity Management, SAVVIS Inc, Herndon, VA

4/2011–11/2015

SAVVIS was acquired by CenturyLink in 2015.

- Led capacity management across all regions for all aspects the Savvis's WAN infrastructure. Administer the managed hosting devices (both physical and logical) within the managed hosting space including HAN switches, compute, storage arrays, and Cloud environment.
- Manage success-based capital (7.9 M) for all expenditure, augments to manager and network platforms.
- Planned and managed data center capacities for managed hosting products with an annual revenue of 315M. My team tracked, reported, and audited, added available space, power, Internet access, and other needed elements in SAVVIS datacenters.
- Interfaced directly with the sales organization responding to voluminous requests for feasibility of managed hosting services.
- Managed all aspects of SAVVIS peering relationships including traffic analysis, contract negotiations, and forecasting. Established and maintained outstanding relationships with peering managers in other Tier 1 backbone networks. Planned and managed incremental peering capacity in a most cost-effective fashion. Analyzed long term trends and industry direction to forecast and budget future growth.

Sr. Manager Network planning and Peering, SAVVIS Inc, Herndon, VA

2/2010–4/2011

- Managed a team responsible for managing network planning and capacity for Network business unit consisting of ATM, ATN, Peering, L2MSE, Financial and Transport.
- Produced forecasts by platform and ensured their validity working with sales and product organizations.

Sr. Manager Carrier Management/Peering, SAVVIS Inc, Herndon, VA

3/2007 – 2/2010

- Oversaw Carrier Management/Peering and maintained responsibility for ongoing relationships between SAVVIS and the Tier 1 telecommunications carriers.
- Managed SAVVIS's peering policy, budget as well as will established other vendor business discussions.

Product Manager, Dedicated Internet Access, SPRINT, Reston, VA

2/2006 – 3/2007

Managed a team responsible for \$700M in annual revenue. Provided full product lifecycle management including driving the development of product features, guiding product direction, and the establishment of functional processes. Developed and updated collateral and proposal information, and provided sales support.

International Support Services Project Manager, SPRINT, Reston, VA

5/2004 – 2/2006

Provided customer lifecycle order management for International implementations. Provided subject matter expertise of product and processes, managed international implementation activities, acted as first level point of contact for sales, managed international vendor activities, and managed process development and improvement initiatives.

Network Operations Analyst, SPRINT, Reston, VA

1999 – 5/2004

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- Managed customer tickets and troubleshooted issues all the way to closure
- Improved on handling procedures through creative changes that allowed for faster customer service and ticket resolution.
- Performed follow up and root cause analysis when tickets stalled from other analysts driving them to resolution.

EDUCATION

- ITIL IT Service Management Foundation Certificate, The APM Group 2006
- Bachelor of Arts in Organizational Communication, International University of Malaysia 1998