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(LinkedIn)

Top Skills

IP

Cisco Technologies

Network Architecture

Hank Kilmer

Experienced Technology Executive
Washington

Summary

Hank Kilmer has been an engineering and management professional for over 30 years. Currently he is the Vice President of IP Engineering at Cogent Communications--a \$5.0 billion public company running one of the world's largest carriers of Internet traffic operating in 216 major markets and 50 countries. Prior to that, he was the CTO at GPX Global Systems--a global leader in next-generation Tier 4 data centers in developing markets. He also spent many years in engineering, operations and management including senior roles at Abovenet/MFN, Intermedia/Digex, Sprint and UUNET where he crafted his focus on simple, scalable, efficient design. At Abovenet/MFN, his direct responsibilities included research, optical engineering, Internet engineering, planning, data center management, software development, IT, and network operations. His experience in covering all aspects of engineering and operations for optical networks, routed networks and facilities as well as the emerging markets provides him with unique insights into Internet businesses.

Experience

Cogent Communications

VP IP Engineering

November 2011 - Present (10 years 9 months)

Washington, District of Columbia, United States

Cogent Communications is one of the leading Internet Service Providers in the world with operations in 50 countries. Hank guides the companies network architecture, engineering, customer engineering and sales engineering divisions. He is responsible for Cogent's product lines consisting of Internet service, VPN services and SD-WAN services including all aspects of vendor management and technology assessment.

GPX Global Systems, Inc.

CTO and Board Member

July 2003 - January 2014 (10 years 7 months)

As Chief Technology Officer, Hank helped guide the company from its inception to a successful data center and inter-connection company with its first facility in Cairo, Egypt and its second facility, a Tier IV certified data center in Mumbai, India. Additionally, he was a Board Member for the during the startup timeframe.

Terrapin Communications

Founder/Principal

May 2002 - January 2014 (11 years 9 months)

Terrapin Communication, Inc. was a technology consultancy focused on providing guidance, consulting services and expertise in Internet related technologies, business development and infrastructure management. Clients included the following: Cisco Systems/Partan Labs; Global Peering Exchange, Ltd./Source 1 Technologies; Mailblocks/AOL; Switch and Data; Andale; Alabanza; NY City Connect; Fiberlink; Netifice; Craigslist; Airband.

NANOG

Program Committee

June 2005 - October 2006 (1 year 5 months)

Worked on recruiting speakers and presentations during the transition NANOG made to be an independent non-profit and its first elections and Steering committee creation.

AboveNet

SVP Engineering and Operations

1999 - 2002 (3 years)

Charged with the responsibility for all research, engineering and operations for AboveNet's (a.k.a Metromedia Fiber Network) entire infrastructure. Established organizational structure and cohesion of a team environment throughout the organization. Provided direction and daily management for an organization of over 600 people generating 60% of AboveNet's revenue. Personally managed relationships with critical peering partners and vendors. Managed corporate IT.

ARIN

Advisory Council

January 1998 - December 1999 (2 years)

As a member of the ARIN Advisory Council, Hank helped guide policy and procedure changes to ensure the fair, stable growth and utilization of the Internet's number resources.

Intermedia/Digex

Assistant Vice President, Network Services Group

1997 - 1999 (2 years)

Sprint

Principal Engineer/Internet Operations Engineering Manager

1996 - 1997 (1 year)

UUNET

Senior Network Engineer/Lead Engineer/AlterNet Engineer

1993 - 1996 (3 years)

Education

Rutgers University

Bachelor's, Computer Science · (1986 - 1991)