

SUMMARY

FORWARD THINKING, INNOVATIVE & STRATEGIC INFORMATION TECHNOLOGY LEADER

An experienced IT executive, businessman, solution architect, project manager, and cybersecurity leader of large operations. Holds extensive experience and a proven record of success helping a wide variety of entities – retail, manufacturing, healthcare, education, government – implement solutions and guide strategy that enhance the value technology brings to their organizations.

CAREER
HIGHLIGHTS

- **CIO Leadership:** 9 years of experience as a municipal CIO leader - a multi-faceted role requiring expertise in regulatory compliance issues, budgeting, employee and vendor management, team building, and interfacing with multiple constituencies including elected officials. Managed 9 to 35 employees.
- **Board Leadership:** 10 years of experience as a board leader of the 50th largest credit union in the US - \$5.6bn in assets, 800 employees, 40+ branches - serving 6 years as the chairman of the Supervisory Committee, overseeing all auditing functions.
- **IT Consultant:** 20 years in IT consulting - serving business from 5 to 5000 employees - including starting, running, and selling a small business; performing varied tasks from server installation to NIST\CIS and HIPAA compliance audits and remediation. Managed up to 10 employees.
- **Thought Leadership:** Demonstrated thought leader in municipal IT space including planning and leading semi-annual conferences of 75+ fellow IT leaders from across New York State.
- **Cost Savings:** Implemented comprehensive shared IT services program at Tioga County that saves taxpayers \$100K+ annually and provides enhanced critical IT services.
- **Cybersecurity Management:** Stood up new cybersecurity team at Broome County and began implementation of an information security program using CIS v8 controls.
- **Development Projects:** Led multiple DevOps projects using Agile concepts creating large public websites, internal data-driven web applications, projects on various ERP and EDMS platforms, and a \$1m ERP implementation at Tioga County.
- **Operational Efficiencies:** Reconfigured Broome County Service Desk to improve KPIs - reduced hold times, improved turnaround times, and improved first call resolution rates.
- **24x7 Operational Support:** Success supporting critical infrastructure and operations - 911 call centers, regional radio communication networks, and EOCs (mobile and fixed.)
- **Budget Success:** 10-year history of competent budget management skills - \$1.75m to \$8m+ in IT spend - preparing annual budgets, cost control strategies, and tracking analysis.

WORK HISTORY

COORDINATED CARE SERVICES, INC., Rochester, NY

Chief Information and Technology Officer (2022 - Present)

Provide executive IT and technology leadership for a large \$40m human-services non-profit delivering program management, program staffing, and management consulting to local and state governments, non-profits, and others across New York State.

VISIONS FEDERAL CREDIT UNION, Endicott, New York

Chairman, Supervisory Committee (Board) (Part-time, 2010 – Present)

Lead the board that manages the Chief Audit Executive, review all audit work product, respond to member complaints, conduct reviews of enterprise risk strategy, and provide executive linkage to the Board and CEO. Represent the credit union for lobbying activities.

LUMA PROJECTION ARTS FESTIVAL, Binghamton, New York

Founding Team Member \ Electrical Engineer (Contract, 2015 – Present)

Recruited as IT leader to help create internationally recognized city-scale light festival; continue providing electrical engineering services, recruitment of new staff, and mentorship.

WORK HISTORY

FORWARD BUSINESS SOLUTIONS (d/b/a AVANT IT CONSULTING), Endwell, New York

Cybersecurity and Compliance Consultant (*Projects only, 2022 - Present*)

Senior IT Consultant (*Projects only, 2013 - 2018*)

Director of IT Consulting & Business Development (*2010 - 2013*)

Implemented IT projects in on-prem, hybrid, and cloud deployments. Managed departmental staff of 4. Consulted as a strategic partner in an IT leadership role with over forty businesses.

BROOME COUNTY GOVERNMENT, Binghamton, New York

Chief Information Officer (*2021 - 2022*)

IT Leadership Consultant (*Contract, 2020 - 2021*)

Recruited by leadership to enhance services delivery. Reconfigured operations and budgets. Supervised Help Desk, Sys Admin, DevOps, Cybersecurity, and Datacom teams in hybrid Azure environment. Managed 35 staff serving 2000 users in a \$400m County operation.

TIOGA COUNTY GOVERNMENT, Owego, New York

Chief Information Officer (*2013 - 2021*)

Managed technology infrastructure and IT budget in a \$90m County operation. Started cybersecurity operations. Began hybrid cloud setup using Azure. Managed 8 employees serving 600 users in multiple municipalities. Created model IT shared services program.

AVANT IT CONSULTING, INC., Binghamton, New York

Vice President of Technical Services & Partner (*2008 - 2010*)

Co-founded business to provide IT consulting and web development services. Built business into a twenty-client firm with 3 staff before merging with Forward Business Solutions in 2010.

CYBERCITY, Binghamton, New York

Director of Technical Services (*2004 - 2008*)

Managed department of 10 employees providing business integration and IT services to over seventy-five major clients in K12, retail, manufacturing, healthcare, and government.

ORGANIZATIONS

NEW YORK STATE LOCAL GOVERNMENT IT DIRECTORS ASSOCIATION (NYSLGITDA)

Board Member \ Vice President \ Conference Planner (*2018 - 2022*)

Help lead organization representing 75+ municipalities across New York State. Plan and organize semi-annual conference for 250+ attendees and \$135K+ budget. Plan conference agendas, keynote speakers, and discussion topics; lead as necessary. Lobby and influence state and federal officials on the needs of local government IT.

AWARDS

Binghamton "20 in Their 20s"

S. Tier Opportunity Coalition, 2008

Distinguished Chamber Volunteer of the Year

Greater Binghamton, NY Chamber, 2015

EDUCATION

Binghamton University

B.S., Computer Science

Broome Community College

A.A.S., Computer Info. Systems

Broome Community College

A.S., Business Administration

CERTIFICATIONS

CompTIA A+

ID: 9GD2QM1SK1R1BW2

CompTIA Network+

ID: VEEBQYSQCBQ1QL5P

Microsoft Certified Systems Administrator

ID: A545-7308

Microsoft Certified Professional

ID: A545-7301

(ISC)² Certified Information Systems Security Professional (CISSP)

In Progress (August 2022)